

John Thomas Davis
8508 236th Avenue NE
Redmond, Washington 98053
+1(425) 836-4164
jdavis96@msn.com

OBJECTIVE: A career that leverages my knowledge of product integration and technical management while utilizing my passion for learning and adapting new technologies with an emerging company.

TECHNICAL SUMMARY:

Operating Systems: Vista, Windows Server 2008/2003/2000/NT Server/XP/9x, Sun Solaris, Red Hat, SUSE, Mandrake, System VR4, SCO UNIX and Open Server, HP-UX, IOS.
Software: Microsoft Active Directory/ CRM / Exchange / Office SharePoint Server/System Center Suite /SQL Server/ Team Foundation Server /Virtual Server R2/VMware ESX/GSX.
Languages: HTML, ASP.NET, XML, Power Shell, Windows Script Host, VBScript, T-SQL, UNIX shell script

WORK EXPERIENCE:

HP/EDS Corporation **Lead Technologist** January 2006 - Present
Redmond, WA

- Provide Architecture expertise to Top Gun consultants on Microsoft solutions and projects directly affecting the portfolio offerings at HP/EDS.
- Pre-sales engineer working with sales team to define technical deliverables and answer customer's questions. Specifically focused on internal work at Microsoft.
- Provide Leadership and mentoring to consultants on business value of their project and how to present to CXO level management about the findings and savings.
- - Provide Leadership and mentoring to over two hundred senior architects; discovered millions of dollars in savings and revenue contributions. Over the last 3 years, participants have progressed through many and varied projects and technologies with the following results:
 - 2006 - 75 participants, 40 projects, \$75 million business value uncovered
 - 2007 - 90 participants, 33 projects, \$105 million business value uncovered
 - 2008 - 50 participants, 45 projects, \$135 million business value uncovered
- Work with Top Gun consultants in Mountain View, California on project environments working directly with Sun, Oracle, Fujitsu, and CISCO affecting HP/EDS offerings here as well.
- Managed and worked with various groups inside EDS to provide technical leadership to create a design and implementation plan for two separate office moves to new locations.
- Established and implemented an internal community for HP/EDS on Virtualization technology around Microsoft and EMC's Virtual Server software.
- Managed and Lead a team putting in place a dog food environment for Live Communication Server and Team Foundation Server and work with product teams on break/fix issues.
- Establish and create new projects for future programs based on technology trends of Microsoft and other Alliance partners for HP/EDS.
- Participate in various TAP programs sponsored by Microsoft around Longhorn server and System Center Suite as well as Exchange 2007 and Microsoft Office SharePoint Server.

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Redmond, WA

Senior Managing Consultant March 2005 - December 2005

- Pre-sales Technical engineer working with sales team to define deliverables and answer customer's technical questions. Specifically focused on internal work at Microsoft.
- Provided Technical leadership to Microsoft SharePoint support teams dealing with the escalation path of support for SharePoint Team, Portal and Project Server sites worldwide.
- Conducted an audit of the current Microsoft SharePoint and Collaboration environment. Designed and implemented plan to increase operational efficiency for these groups.
- Worked across organizations to implement needed changes to new and emerging technologies as well as perform needed operations to assist group in becoming more stable.
- Managed and Lead a team putting in place a dogfood environment for Office 12 and continued to work with the product team on break/fix issues.
- Managed relationship between the support and engineering teams. Hosted team meetings with members from all teams dealing with the design and implementation of all services supported.
- Worked with several Internal Microsoft ITG groups on determining Roles and Responsibilities and what the needed head count would be to staff the group appropriately.
- Created new relationships with the product groups for the SharePoint team so there was awareness of new changes and issues that would affect the SharePoint service internally.

Planet Technologies **Senior Consultant** September 2002 – March 2005
Redmond, WA

- Worked with other managers throughout the company to create a budget for the consulting teams as well as providing training to keep current and new consultants aligned with customers.
- Directed and Lead technical presentations to Microsoft Customers and Partners on Hosted Exchange 2003 with architectural design sessions and proof of concept implementations.
- Managed field readiness and coordinated field-engineering teams to specific customer needs.
- Managed partner relationships developing solutions around Microsoft's go to market strategy.
- Architected and developed a service continuity solution on Windows 2003 and Exchange 2003, leveraging multiple partners' assets and expertise inside the Microsoft Partner Solution Center.
- Created and lead technical presentations to service providers worldwide on ASP.NET integration with the .NET framework and support of Windows Server 2003 with IIS 6.0.
- Authored and designed a prescriptive guidance solution to integrate with the Microsoft Systems Architecture Internet Data Center solution on behalf of Avocent Corp.

Microsoft Corporation **Program Manager** April 2001 – July 2002
Redmond, WA

- Core development architect responsible for the technical aspects of the Microsoft's Solution for Windows Web Hosting designed for specific Service Providers sales verticals.
- Developed and delivered worldwide technical training to hundreds of potential customers.
- Designed and architected the Prescriptive Architecture Guide for Microsoft's Solution for Windows Web Hosting so service providers could easily understand and implement the solution.
- Directed a consulting team on multiple projects resulting in Microsoft solution certification.
- Mediated the Microsoft Provisioning System beta program with beta customers.
- Developed a rapid server deployment solution strategy at little to no cost to new customers.
- Managed a chat service on web hosting with members of the Windows Web Hosting Program.
- Designed a field sales demo kit allowing Technology Specialists to demonstrate the solution.

Intel Online Services **Senior Systems Engineer** January 2000 – April 2001
Chantilly, VA

- Managed customer relationship to integrate servers and their software into the data center.
- Shift team lead and manager; ensured that Service Level Agreements were attained for customer issues and proactively monitored customers for other potential issues.
- Back-up/Recovery manager and engineer for the data center, responsible for the disaster recovery procedures for Windows 2000 and Solaris platforms using Tivoli Storage Manager.
- Developed and presented technical information to worldwide teams to keep everyone up to speed on any and all changes happening in the Data Center.
- Management lead responsible for educating customers on data center procedure and policy.
- Designed and taught internal operations classes on Windows 2000 migrations.

Vanguard Research **Senior Systems Engineer** May 1998 - January 2000
Fairfax, VA

- Redesigned the network to allow all satellite offices to operate separate from headquarters.
- Department manager responsible for maintenance and support of 4 offices and headquarters.
- Developed and delivered IT training to all offices on all new technology.
- Designed and migrated the network and mail services to Windows NT 4.0 and Exchange 5.5.
- Responsible for network security and implementation of an Intrusion Detections System.

EIS International **Senior Systems Engineer** March 1995 – May 1998
Herndon, VA

- Member of engineering testing group dealing with Telephony OEM's on specification changes.
- Provided telephony-based assistance on T1, analog lines, CSU's, DSU's, and phone switches.
- Managed and trained the worldwide Field Systems Engineers organization.
- Analyzed requirements and provided design and functional specifications for call centers.

CACI Federal INC. *Arlington, VA - Systems Engineer* August 1994 - March 1995

Hand Held Products *Richmond, VA - Design Engineer* January 1993 - August 1994

EDUCATION: **Bachelor of Science, Industrial Technology**, December 1992 **Minor** Computer Science
Appalachian State University, Boone, North Carolina

CERTIFICATIONS:
Microsoft Certified Professional
Microsoft Certified Systems Administrator 2000